

Quarterly Enrollment Report
New York State Office of Managed Care
June, 2003

Monday, September 15, 200

HMOs

| Quarter 2, 2003 | Location | Group | POS | Indiv | Conver | Mcaid | Mcare | Other | Quarter Total | +/- from Prior Quarter | | |
|---|------------------------------|------------------|------------------|----------------|--------------|----------------|----------------|----------|------------------|------------------------|--------|-------|
| | | | | | | | | | | Total | MCaid | MCare |
| Aetna Health Inc. (1160286) | New York | 245,682 | 110,494 | 18,357 | 5 | 0 | 18,487 | 0 | 393,025 | -5.52% | N/A | -2.6% |
| AmeriChoice of New York, Inc. (1330195) | New York | 0 | 0 | 37 | 0 | 90,261 | 2,389 | 0 | 92,687 | 6.24% | 6.41% | 0.1% |
| AmeriHealth Health Plan, Inc. (1380298) | Tarrytown | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 4 | 0.00% | N/A | N/A** |
| Atlantis Health Plan, Inc. (1430100) | New York | 283 | 6,961 | 7 | 0 | 0 | 0 | 0 | 7,251 | -9.20% | N/A | N/A** |
| Capital District Physicians Health Plan (1090384) | Albany | 240,562 | 416 | 1,538 | 0 | 52,617 | 8,333 | 0 | 303,466 | 0.57% | 6.00% | 1.9% |
| Cigna Healthcare of New York, Inc. (1180186) | New York | 38,789 | 28,416 | 2,227 | 0 | 0 | 0 | 0 | 69,432 | -2.88% | N/A | N/A** |
| Elderplan, Inc. (1300185) | Brooklyn | 0 | 0 | 0 | 0 | 290 | 11,315 | 0 | 11,605 | 5.93% | -3.10% | 6.2% |
| Empire HealthChoice HMO, Inc. (1350196) | New York | 255,523 | 257 | 21,095 | 0 | 0 | 51,924 | 0 | 328,799 | 3.84% | N/A | -2.1% |
| Excellus Health Plan, Inc. (1390598) | Rochester | 510,720 | 25,684 | 3,506 | 0 | 63,374 | 57,538 | 0 | 660,822 | -1.32% | 7.72% | -2.7% |
| GHI HMO Select, Inc. (1410199) | Kingston | 30,885 | 809 | 287 | 0 | 10,732 | 0 | 0 | 42,713 | 3.62% | 14.54% | N/A** |
| Health Insurance Plan of Greater New York, Inc. (1050178) | New York | 493,640 | 35,453 | 11,220 | 2,559 | 209,315 | 104,459 | 0 | 856,646 | 1.56% | 9.81% | 0.6% |
| HealthNet (1250287) | White Plains | 33,124 | 171,878 | 1,265 | 0 | 0 | 5,998 | 0 | 212,265 | 5.47% | N/A | -1.0% |
| HealthNow New York Inc. (1140685) | Buffalo | 101,552 | 137,620 | 1,090 | 0 | 40,681 | 25,764 | 0 | 306,707 | 0.44% | 9.19% | 11.7% |
| HealthNow New York Inc. (1141685) | Latham | 19,545 | 60,325 | 491 | 0 | 10,597 | 18,703 | 0 | 109,661 | 2.85% | 12.84% | 0.2% |
| Horizon HealthCare of New York, Inc. (1400199) | New York | 285 | 0 | 16 | 0 | 0 | 0 | 0 | 301 | -26.91% | N/A | N/A** |
| Independent Health Association, Inc. (1070680) | Buffalo | 252,326 | 20,725 | 1,531 | 265 | 28,875 | 22,317 | 0 | 326,039 | -1.88% | 1.39% | 0.7% |
| MagnaHealth of New York, Inc. (1360296) | Garden City | 111 | 9 | 51 | 0 | 0 | 0 | 0 | 171 | 1.17% | N/A | N/A** |
| Managed Health, Inc. (1280290) | New York | 25 | 0 | 15 | 0 | 0 | 17,768 | 0 | 17,808 | 9.82% | N/A | 10.0% |
| MDNY Healthcare, Inc. (1340295) | Melville | 44,153 | 8,462 | 589 | 0 | 0 | 0 | 0 | 53,204 | -4.95% | N/A | N/A** |
| MVP Health Plan, Inc. (1080383) | Schenectady | 310,475 | 37,157 | 443 | 0 | 0 | 0 | 0 | 348,075 | -1.41% | N/A | N/A** |
| Oxford Health Plans of New York (1170186) | New York | 86,315 | 764,053 | 39,355 | 0 | 0 | 68,318 | 0 | 958,041 | -3.44% | N/A | 0.3% |
| Rochester Area HMO/Preferred Care (1060579) | Rochester | 91,749 | 1,403 | 571 | 0 | 18,001 | 46,384 | 0 | 158,108 | 1.00% | 1.48% | 1.8% |
| UnitedHealthcare of New York, Inc. (1260187) | New York | 4,817 | 19,145 | 2,144 | 0 | 80,764 | 9,181 | 0 | 116,051 | 5.98% | 13.98% | -1.9% |
| Vytra Health Plans Long Island, Inc. (1150285) | Melville | 64,556 | 30,396 | 967 | 0 | 6,858 | 0 | 0 | 102,777 | -0.81% | 11.30% | N/A** |
| WellCare of New York, Inc. (1240287) | New York | 0 | 0 | 0 | 0 | 39,408 | 656 | 0 | 40,064 | 7.37% | 7.57% | -4.6% |
| HMO Quarter 2, 2003 Totals | Penetration Rate:28.8 | 2,825,117 | 1,459,663 | 106,806 | 2,829 | 651,773 | 469,534 | 0 | 5,515,722 | | | |

* indicates either the plan does not serve Medicaid or there was no change in Medicaid enrollment from the previous quarter.

** indicates that the category does not apply to the plan.

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PHSPs

| Quarter 2, 2003 | Location | Group | POS | Indiv | Conver | Mcaid | Mcare | Other | Quarter Total | +/- from Prior Quarter | | |
|---|------------------------------|----------|----------|----------|----------|------------------|----------|----------|------------------|------------------------|--------|-------|
| | | | | | | | | | | Total | MCaid | MCare |
| ABC Health Plan, Inc. (2170195) | New York | 0 | 0 | 0 | 0 | 9,090 | 0 | 0 | 9,090 | N/A** | 1.68% | N/A** |
| Affinity Health Plan, Inc. (2010186) | Bronx | 0 | 0 | 0 | 0 | 139,890 | 0 | 0 | 139,890 | N/A** | 12.60% | N/A** |
| Buffalo Community Health, Inc. (2190696) | Buffalo | 0 | 0 | 0 | 0 | 10,942 | 0 | 0 | 10,942 | N/A** | 6.47% | N/A** |
| CarePlus, LLC (2180196) | New York | 0 | 0 | 0 | 0 | 67,263 | 0 | 0 | 67,263 | N/A** | 12.16% | N/A** |
| CenterCare, Inc. (2050188) | New York | 0 | 0 | 0 | 0 | 75,159 | 0 | 0 | 75,159 | N/A** | 8.33% | N/A** |
| Community Choice Health Plan of Westchester, Inc. (2140295) | Yonkers | 0 | 0 | 0 | 0 | 12,564 | 0 | 0 | 12,564 | N/A** | 2.51% | N/A** |
| Community Premier Plus, Inc. (2200196) | New York | 0 | 0 | 0 | 0 | 39,837 | 0 | 0 | 39,837 | N/A** | 22.65% | N/A** |
| HealthFirst PHSP, Inc. (2090194) | New York | 0 | 0 | 0 | 0 | 158,331 | 0 | 0 | 158,331 | N/A** | 13.08% | N/A** |
| HealthPlus, Inc. (2100195) | Brooklyn | 0 | 0 | 0 | 0 | 168,279 | 0 | 0 | 168,279 | N/A** | 16.64% | N/A** |
| Hudson Health Plan, Inc. (2040287) | Tarrytown | 0 | 0 | 0 | 0 | 31,517 | 0 | 0 | 31,517 | N/A** | 7.16% | N/A** |
| MetroPlus Health Plan (1130185) | New York | 0 | 0 | 0 | 0 | 153,617 | 0 | 0 | 153,617 | N/A** | 15.01% | N/A** |
| Neighborhood Health Providers, LLC (2150195) | New York | 0 | 0 | 0 | 0 | 73,716 | 0 | 0 | 73,716 | N/A** | 8.19% | N/A** |
| New York State Catholic Health Plan, Inc. (2060193) | Rego Park | 0 | 0 | 0 | 0 | 175,840 | 0 | 0 | 175,840 | N/A** | 7.32% | N/A** |
| SCHC Total Care, Inc. (2020487) | Syracuse | 0 | 0 | 0 | 0 | 18,118 | 0 | 0 | 18,118 | N/A** | 5.13% | N/A** |
| St. Barnabas Community Health Plan/Partners in Health (2130195) | Bronx | 0 | 0 | 0 | 0 | 22,948 | 0 | 0 | 22,948 | N/A** | 2.18% | N/A** |
| Suffolk County Department of Health Services (2110295) | Hauppauge | 0 | 0 | 0 | 0 | 12,714 | 0 | 0 | 12,714 | N/A** | 5.62% | N/A** |
| The New York-Presbyterian Community Health Plan, Inc. (2160195) | New York | 0 | 0 | 0 | 0 | 39,574 | 0 | 0 | 39,574 | N/A** | 13.57% | N/A** |
| PHSP Quarter 2, 2003 Totals | Penetration Rate:6.3% | 0 | 0 | 0 | 0 | 1,209,399 | 0 | 0 | 1,209,399 | | | |

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Managed Care Quarter Summary

| <u>Full Capitation</u> | <u>Group</u> | <u>POS</u> | <u>Indiv</u> | <u>Conver</u> | <u>Mcaid</u> | <u>Mcare</u> | <u>Other</u> | <u>Total Full Capitation</u> |
|----------------------------------|--------------|------------|--------------|---------------|--------------|--------------|--------------|----------------------------------|
| <u>Quarter 2, 2003:</u> | 2,825,117 | 1,459,663 | 106,806 | 2,829 | 1,861,172 | 469,534 | 0 | 6,725,121 |
| <u>Previous Quarte</u> | 2,859,242 | 1,501,077 | 107,702 | 2,729 | 1,661,731 | 465,428 | 0 | 6,597,909 |
| <u>Change from Prior Quart</u> | -34,125 | -41,414 | -896 | 100 | 199,441 | 4,106 | 0 | 127,212 |
| <u>% Change from Prior Quart</u> | -1.2% | -2.8% | -0.8% | 3.7% | 10.7% | 0.9% | N/A | 1.9% |

Partial Capitation

| | |
|---|-----------|
| <u>Total Partial Capitation (Medicaid):</u> | 14,925 |
| <u>Total OTHER Medicaid:</u> | 9,627 |
| <u>TOTAL MEDICAID:</u> | 1,885,724 |

Total Capitation

| | |
|---|-----------|
| <u>II Categories This Quarter:</u> | 6,749,673 |
| <u>Total Capitation Previous Quarter:</u> | 6,621,260 |
| <u>Penetration Rate for all Managed Care:</u> | 35.2% * |
| <u>otal % Change from Prior Quarter:</u> | 1.9% |

* 19,157,532 -- 2003 Estimated Census, NYS Department of Economic Development

Note: The Medicaid Enrollment figures do not compare to the monthly reports. These figures are refreshed to capture enrollment updates th